

## Do you have an opportunity for STTAS, a UPS Company?

Fill out the form below and send to [solutions@sttas.com](mailto:solutions@sttas.com)

1. Customer name and contact info
2. Which services they're interested in
  - **Classification**
    - Number of SKUS in universe
    - Number of countries they import to
    - Is their broker currently managing their classification process
  - **Import transaction management**

	Yes	No
• Pre Entry		
○ How many entries do they have per month		
○ Do they see delays in clearance due to missing trade compliance information. If yes, what are their top 3 hold issues		
• Post Entry Services		
○ Do they currently have any post entry requests from CBP		
(CF28/CF29)	Yes	No
2. Do they currently have any type of sampling audit program in place to validate compliance data used on the 7501	Yes	No
• FTA/ Valuation Reconciliation		
○ How many IORS do they have?		
○ Are they currently participating in any type of reconciliation?		
  - **Trade Program Solicitation**

	Yes	No
i. Number of SKUS they import		
ii. Highest trade lanes		
  - **Trade Program Qualification**
    - i. Number of parts they make
    - ii. Number of customers they have
3. Any other UPS products involved with this opportunity? If so, list below

STTAS will then engage directly with customer (with UPS sales, if wanted) to discuss the services in detail, do systems demos, work through potential clients issues and prepare customized solutions.

### Important Notes

- STTAS has a minimum engagement fee of \$1000, and cannot provide "free advise" for liability reasons
- Large engagements (>\$100K) are ideal; these agreements are very customized and require time to create (do not expect a 48-hour turnaround)
- Smaller engagements over \$1000 can be handled, and they will usually be streamlined agreements that can be implemented quicker with standardized contracts